





INTRODUCTIONS

MHAA Staff

One will be your Project Monitor:

Ariane Hofstedt, Administrator

Andrew Arvizu, Assist. Administrator

Martha Waldron, Assist. Administrator

MHT Staff

Assist with Processing Grant Agreements and Grant Payments:

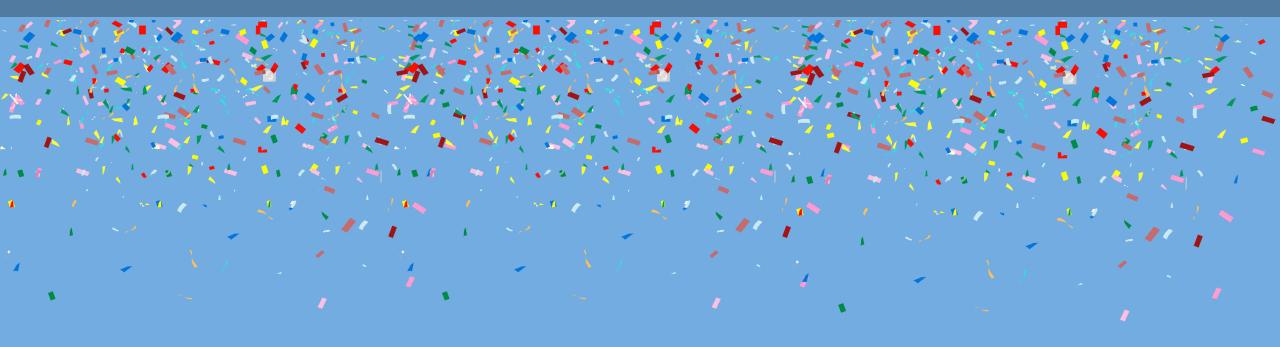
Sabrina Roundtree, Assistant Grants Manager

Caitlin Swaim, Assistant Grants Manager





CONGRATULATIONS!



Let's Get Started!





WHY ARE WE HERE?

To Ensure Good Stewardship of State Funds





TODAY'S AGENDA

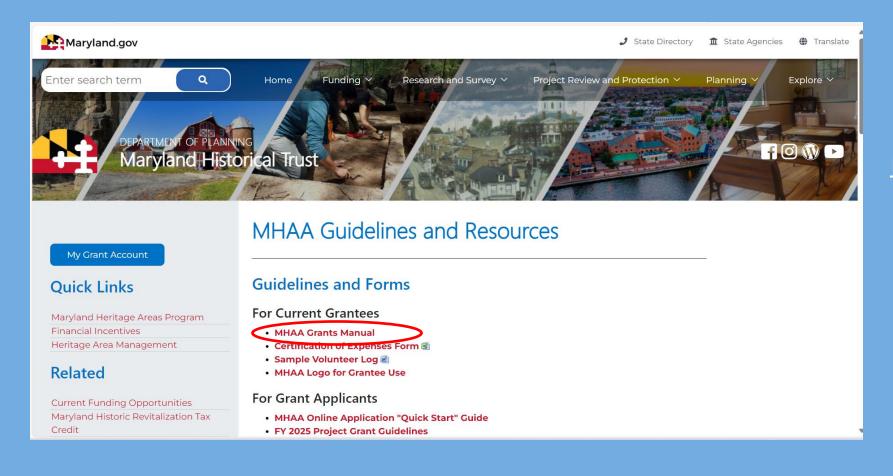
- Grant Manual
- 2. Grant Agreements and Payments
- 3. Project Summary Sheets
- 4. Legal Requirements/SDAT/Signatories
- 5. Navigating Your Grant Agreement
- 6. *NEW* Acknowledgment of MHAA Funding
- 7. Grantee Responsibilities
- 8. Amendments
- 9. Items Not Covered by Grant
- 10. Types of Match Allowed

- 11. Volunteers
- 12. Procurement
- 13. Submitting Reports Online
- 14. Schedule of Payments/Direct Deposit
- 15. Request for Payment Form
- 16. Financial Documentation/Record Retention
- 17. Financial Spot Check Policy
- 18. Compliance and Easement Review
- 19. Quiz
- 20. Contact Info for Questions





MHAA GRANTS MANUAL



MHAA FY25 Grants Manual

All information contained in this orientation can also be found in the MHAA FY25 Grants Manual





THE GRANT AGREEMENT/PAYMENT TIMELINE

Getting you paid in 4 steps!

STEP 1: Award notification (July '24 via email sent from MHAA Grants Staff)

STEP 2: Verify project details (form due from grantees August 31, 2024

via online Project Summary Sheet)

STEP 3: Grant agreements generated, emailed to grantees for signature, and executed (Sept. '24 – Jan.'25 via Adobe Sign). Please return promptly!

STEP 4: Payments generated from MD Comptrollers Office – 50% of your award - 30-60 days after executed grant agreement (as soon as Oct. '24

thru Feb.'25, highly recommend sign up for electronic payment)





PROJECT SUMMARY SHEET: HELPFUL TIPS

- Access via your online account in the MHT/MHAA Grants Portal
- Certify that you have completed this orientation and short quiz via check box
- Confirms name of grantee organization and project contact, and your project monitor
- Tell us if any changes to project timetable, budget, and/or scope of work (be realistic about how long it will take to complete the project)
- Confirms grant and match award amounts and project start and end dates
- Communicates easement and preservation requirements/special conditions
- MUST provide name, title and email of authorized person signing grant agreement
- For capital project, indicate if your org. owns the property or upload property consent letter from owner

YOU MUST REVIEW AND SUBMIT, EVEN IF THERE ARE NO CHANGES!

• The sooner you return the project summary sheet, the sooner your grant agreement will be generated and you will get your first payment!





LEGAL REQUIREMENTS

- The Grant Agreement is a contract by signing this contract, you are agreeing the terms
- Read this document in its entirety and refer to it regularly
- Ensure that others in your organization also read it and are familiar with its terms
- The agreement must be signed by someone <u>LEGALLY AUTHORIZED</u> to enter into contracts on behalf of your organization
- Will be sent to you via "Adobe Sign" requesting digital signatures

MHT is no longer be requiring a Corporate Resolution to verify signatories





AUTHORIZED SIGNATORIES

- The Grant Agreement must be signed by someone who is legally authorized to enter into contracts for your organization.
- For <u>nonprofits</u>, this will most likely be the director/president of the Grantee's board, an elected officer of the Grantee's board, or the executive director, president, or equivalent position that has been appointed and authorized by the Grantee's bylaws.
- For <u>local</u>, state, and federal agencies and/or jurisdictions, authorized individuals may include, but are not limited to, city managers, mayors, city administrators, commissioner presidents, agency heads, and town administrators.

If you are not sure who is legally authorized, check your organizational bylaws. If it is not clear that the representative has the legal authority to sign this Agreement on behalf of Grantee, additional documentation will be required.





STATE DEPT. OF ASSESSMENTS AND TAXATION (SDAT)

- Your organization must be in Good Standing with SDAT can't execute grant agreement or issue payments if not
- Good idea to check every time you submit a Request for Payment if not, risk having funds recaptured
- Usually an easy fix but you need to fix it, we can't
- You may even be able to fix the problem online!

Check your status online at: https://egov.maryland.gov/businessexpress/entitysearch





Main agreement is only 7 pages long, key sections include:

- Grant and Project Terms
- Project Budget
- Terms of the Agreement (timelines and report due dates)
- Easement and Preservation Requirements
- Acknowledgement of MHAA Support
- Notices (project monitor and grantee contact)
- Execution in Counterparts/Electronic Signatures and Authority to Sign





Grant and Project Terms

(Grant Amount, Scope of Work, and Property Address, if applicable)

SAMPLE Scope of Work:

The Project involved designing and installing exhibit panels. The Grant and the Match may support the costs of the design, editing, fabrication, and installation of interpretive exhibit panels. The Match may also include staff time and volunteer time.

Please review the list of items in your Scope of Work carefully. Any expenses in your original application that were deemed ineligible during the review process will not be included and this may require you to revise your project.





Project Budget

(MHAA Grant, Match, Total MHAA Project Budget)

PROJECT BUDGET SAMPLE (does not include Other Project Costs)

MHAA GRANT \$50,000

MATCH \$50,000

TOTAL MHAA PROJECT BUDGET \$100,000

Encourage you to devise your own consistent method (i.e. Excel spreadsheet) for tracking expenses of approved budget items and other project costs - will need to be reported when requesting a payment.

Please note you have the flexibility to spend any amount on any approved line item listed in your Scope of Work as long as you do not exceed approved grant and match amounts.





Terms of the Agreement

- Start Date
- Mid-Project Report Due Date
- Project End Date
- Final Report Due Date

7/11/24	"PROJECT START DATE": Grant funds may be used for approved Project expenses incurred on or after this date.
7/30/25	"MID-PROJECT REPORT DUE DATE": Grantee must submit online a Mid-Project Report, including any financial documentation required with a completed Request for Payment.
7/30/26	"PROJECT END DATE": All work items detailed in the Scope of Work must be completed. All eligible Project expenses to be reimbursed by Grant funds must be incurred.
9/30/26	"FINAL REPORT DUE DATE": Grantee must submit to Project Monitor a Final Report, including any and all Project deliverables and all requested financial documentation, with a completed final Request for Payment.





Easement and Preservation Requirements (formerly known as Special Conditions)
NO EASEMENT REQUIRED

HISTORIC PROPERTY, EASEMENT WAIVED

HISTORIC PROPERTY, EASEMENT REQUIRED

EXISTING EASEMENT SATISFACTORY

EXISTING EASEMENT MUST BE MODIFIED





GRANTEE RESPONSIBILITIES

- Successfully complete your project and deliverables
- Spend funds on all of the items in your Scope of Work
- Do not spend grant or match on funds outside the approved Scope of Work
- Fulfill your one-to-one match requirement
- Don't spend grant funds on match-only items
- Do not exceed your approved grant amount
- Adhere to your timetable, or request and amendment if more time is needed
- Acknowledge MHAA and local Heritage Area





ACKNOWLEDGEMENT OF MHAA SUPPORT *NEW* LANGUAGE

Acknowledgement of MHAA Support

Grantee must acknowledge MHAA's support of the Project in any public pronouncements or materials about the Project - details including exact language provided in Exhibit A under the Terms & Conditions section

This project has been financed in part with State funds from the Maryland Heritage Areas Authority but does not necessarily reflect its views or policies.





ACKNOWLEDGEMENT OF MHAA SUPPORT

Grantee and any consultant hired by grantee must acknowledge MHAA at:

- Public events (interviews, ground-breaking ceremonies, dedications, media events)
- Materials (press releases, brochures, video productions, installation of exhibits, signage, web pages, etc.)
- Also acknowledge local heritage area by name and logo

Grantee must get MHAA's review and approval of the materials listed above which are funded by the Grant prior to production of such materials (two weeks in advance)





ACKNOWLEDGEMENT OF MHAA SUPPORT

ACKNOWLEDGMENTS

Kent Narrows Development Foundation

Executive Director

Gigi Windley

Commissioner Liaison

Phil Dumenil

2021 & 2022 Board Members

Jody Schulz Chair

Joe Pomerantz

Vice Chair

Victoria Hoffman

Treasurer
Pat Worns

Secretary

Jerry Dammeyer

Mike Foster

Justin Kiernan

Sheryl Jaros

Kelly Phipps Jeff Smith

Jason Ruth

Walt Thompson

Jason Tuel

Judy Wink

Queen Anne's County Parks and Recreation Division

Steve Chandlee

James Wood

Manager Public Landings

Nancy Scozzari

Chief of Parks Resource Planning

Queen Anne's County Public Works

Shane Moore Chief Roads Engineer



This project has been financed in part with State Funds from the Maryland Hieritage Areas Authority, an instrument of the State of Maryland. However, the contents and opinions do not necessarily reflect the views or policies of the Maryland Heritage Areas Authority.



ENTINARROWS | WAY WOING SONABE PROBRAM | CONCEPT DESIGN & ROW BUDGET PACKAGE V2.1 | Dx.20.2022

01 | 3



This project is funded by the National Park Service and the Maryland Historical Trust and managed by Anacostà Trails Heritage Area/Maryland Milestones with support from the Maryland-National Capital Park and Planning Commission's Black History Program and the Prince George's County History Consortium. Research and writing by Meagan Baco, Alexander Brooks, Nathan Dennies, and Leigh Walters. Special thanks to Civil War Trails, Doswell E. Brooks Elementary School, Frederick Douglass High School Alumni Association, The Griffin Estate, Hyattsville CDC, Laurel Historical Society, Laurel History Boys, openbox9, Prince George's County Historical Society, Prince George's County Memorial Library System, St. Mark's Methodist Episcopal Church, and the Town of Upper Marlboro Historic Committee.









WWW.PGCCIVILRIGHTS.ORG













AMENDMENTS

If you need to add or remove items from the Scope of Work, you may do so by reaching out to your Project Monitor, as listed in your Project Summary Sheet

- Amendments allow grantees to:
 - Extend Mid-Project or Final Project Report due dates
 - Extend overall Project End Date
 - Adjust the Scope of Work (add or remove budget line items)
- Email your Project Monitor to request an amendment
 - Explain why you need the amendment
 - Include proposed updated timetable and/or scope
 - Include basic info about the status of your project grant

Once approved, your Project Monitor will send you an email granting your extension and/or amendment.





ITEMS NOT COVERED BY GRANT FUNDS

- Anything that's not listed in your Scope of Work
- Alcohol
- Operating/overhead costs (exception for non-profits with non-capital projects: 10% of grant award)
- Marketing (can be used for match)
- Staff salaries for time spent on the project (exception for contractors hired to work on project)







TYPES OF MATCH ALLOWED

- Staff and volunteer time for work directly related to the project
- Donated (or discounted) professional services
- Donated (or discounted) materials
- Staff time from other organizations for work directly related to the project
- Cash purchases and expenditures

Other Project Costs: everything else above the required 1 to 1 match – do not count towards the match but should be tracked and reported





VOLUNTEER TIME

Keep a log of your volunteer hours - Include who, what, when, how long

Use individual timesheets or a spreadsheet

Multiply the total hours by the value of volunteer time in Maryland: http://independentsector.org/volunteer-time. Current rate is \$34.99.

You are not required to use this specific form, but if you'd like to, just email your project monitor for a copy.

	VOLUNTEER CONTRIBUTED TIME/MILEAGE RECORD				
Grantee	Grantee :The Awesomest House Museum Project Title:The Most Wonderful Exhibit				
Voluntee	Volunteer Name: Brenda Smith Position: Volunteer and Board Member				
Hourly R	Hourly Rate: \$28.65 Mileage Rate: \$0.575				
	Month and Year: August 2020				
DATE	HOURS	MILES	DESCRIPTION OF CONTRIBUTED SERVICES & TERRITORY COVERED		
1	5	0	From 1 pm to 6 pm, assisted with exhibit installation		
2					
3					
4					
5					
6					





PROCUREMENT

The following procurement procedures should be followed when hiring vendors or consultants:

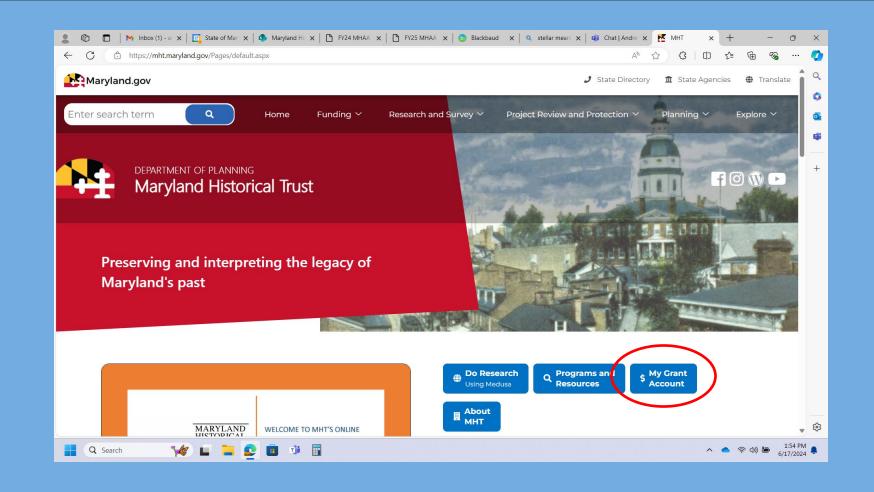
- Government organizations follow your established procedures
- Non-Profits with grant awards:
- For line items that are between \$500 and \$10,000 strongly encouraged to obtain at least two written bids; and greater than \$10,000 - bids from at least three vendors must be obtained.
- If your MHAA Capital grant is \$90,000 or greater, you must complete a Minority Business Enterprise (MBE) Plan.





All Reports are submitted ONLINE

Go to "My Grant
Account" on the
MHT
website (maryland
.gov)



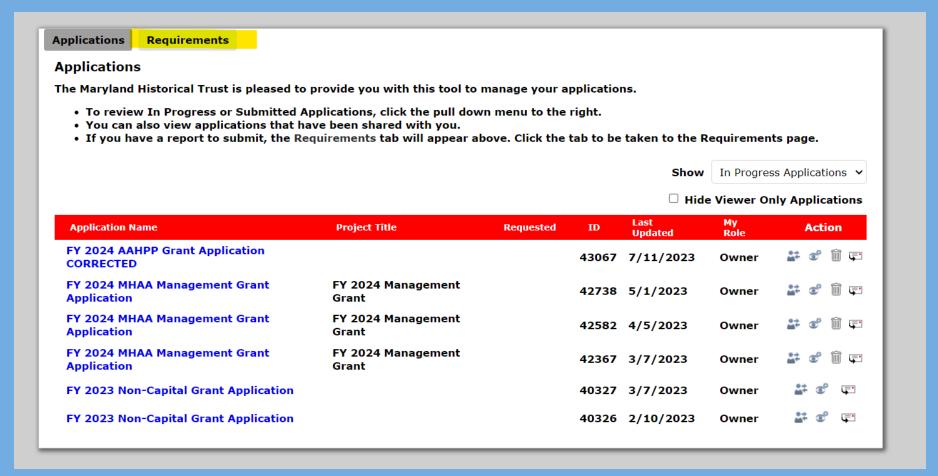




- Log in using the same credentials used to create the grant application
- If you forgot your password, click "Forgot Password"
- Answer the questions in the report and upload documents as required
- Refer to the version of the Scope of Work that appears in your grant agreement when submitting reports
- If you got an approved amendment to the Scope of Work, then work from that version



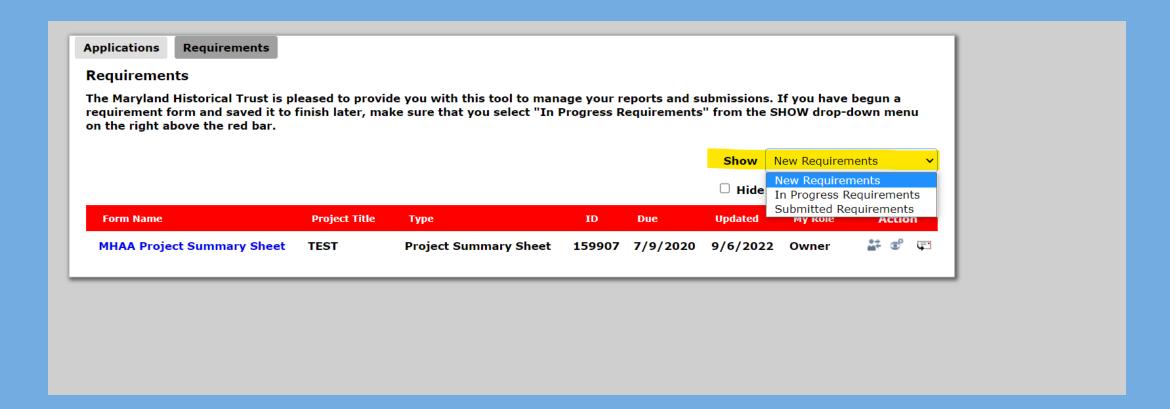




Click the Requirements tab





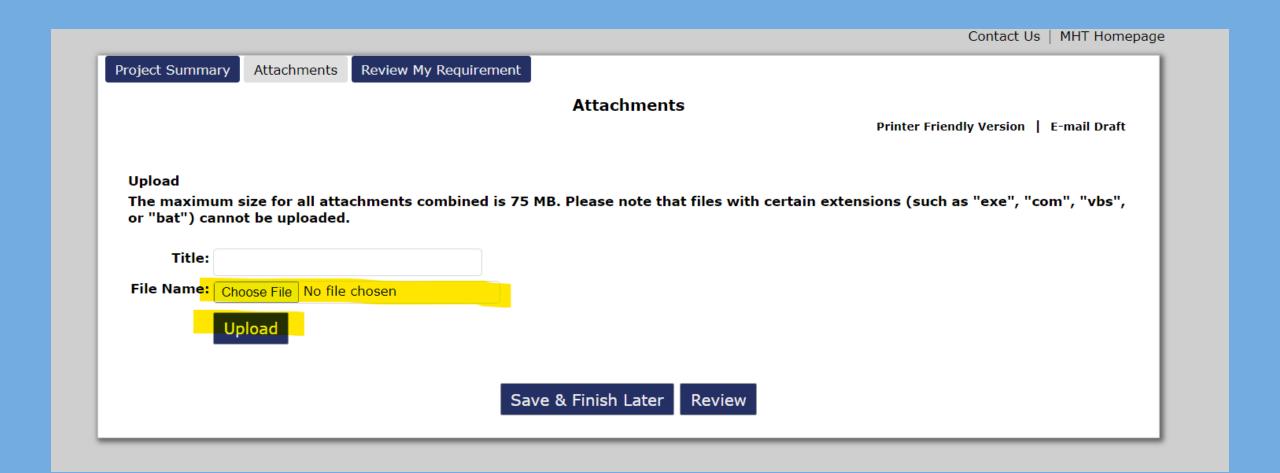


Select the Appropriate Report



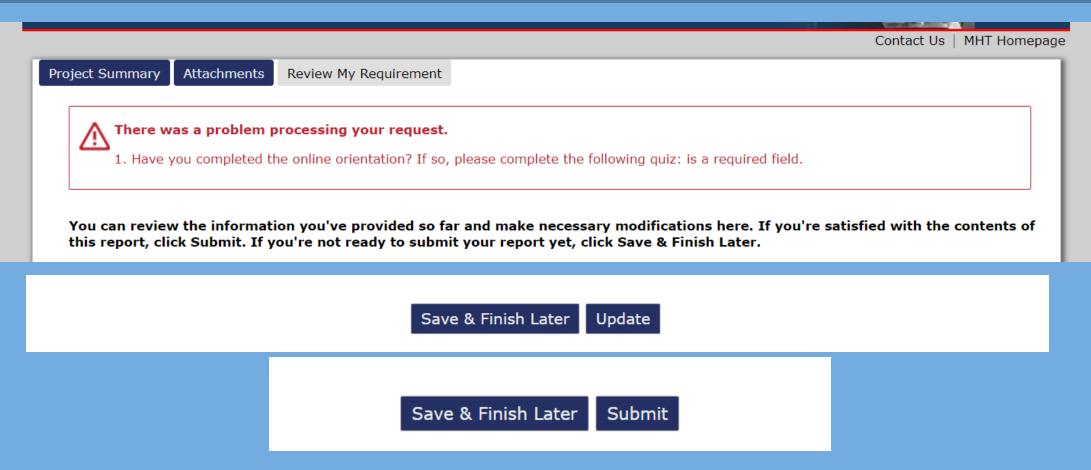


Project Title: TEST HOUSE REPAIRS
Scope of Work: The Grant and Grantee's Contribution may support work on houses A, B, and D.
Proposed Changes to Scope of Work:
Word count 0 of 250
Grant Award: Required Total Match: 100.0000 0.00
Project Start Date: Project End Date: 11/29/2021 12/11/2023
Easement and Preservation Requirements / Special Conditions Easement review required prior to beginning work.
Please list the name and email of the authorized individual from the grantee organization who will be signing the grant agreement.
Grant Agreement Signer Name Grant Agreement Signer Email
Notes: Use this field to provide any additional information, or to update fields that are not editable above. If there are no changes needed, indicate that here.
Word count 0 of 500









Don't Forget to REVIEW & Fix Errors





SCHEDULE OF PAYMENTS

- Typically, you will receive three scheduled payments under the grant agreement
- **FIRST PAYMENT**: You will receive the first 50% of your award up front, after signing your grant agreement and other legal documents
- Your **SECOND** and **THIRD** payments (typically 25%) will be issued when you submit (and your Project Monitor approves) online reports and completed Request for Payment forms
- Payment within approx. 30 days of approval of your submission
- Must be in good standing with SDAT to receive payment
- If you aren't ready to request the funds with your Mid-Project Report, you can request them when you have expended approximately 50% of your total project costs





SCHEDULE OF PAYMENTS

SECOND PAYMENT

- You may request up to 25% of your grant award when you submit your Mid-Project Report. You must fulfill the following:
- A satisfactory Mid-Project Report
- Adequate progress on the project; you should discuss what this will look like for your project with your Project Monitor.
- If you aren't ready to request the funds with your Mid-Project Report, you can request them when you have expended approximately 50% of your total project costs





SCHEDULE OF PAYMENTS

THIRD/FINAL PAYMENT

- In order to receive the final payment (usually the remaining balance of the grant) you must do the following:
- Complete all spending and work on the project before the Project End Date.
- Submit a satisfactory final report
- Submit evidence that all deliverables in your Scope of Work have been completed (photos of completed work or events, copies of reports, etc.)
- If selected for a spot check, submit all required financial documentation





DIRECT DEPOSIT

DIRECT DEPOSITS FOR PAYMENTS

- We STRONGLY suggest getting set up for Direct Deposit with the Office of the Comptroller of Maryland
- Link: https://www.marylandtaxes.gov/divisions/gad/eft-program.php
- Call: (410) 260-7813, and select option 3
- Or email <u>GADCSC@marylandtaxes.gov</u>





REQUEST FOR PAYMENT FORM

To receive a payment disbursement, you must complete a Request for Payment form

Located on the second page of your online Mid-Project and Final Project Reports

NOT required to report against individual budget line items, instead asked to provide the following totals:

- Total Grant Funds Expended to Date
- Total Match Funds Expended to Date
- Total Other Project Costs Expended to Date

When you sign, you must check a box certifying that you have incurred the grant expenditures and the information you provided is correct

Your expenditures must align with your most recently approved budget line items as spelled out in your Scope of Work





Request for Payment Form (formerly known as the Certification of Expenses)

Must fill in all fields marked yellow

Tax ID Legal Name
12-345678 The Awesomest House Museum in the World

MHAA Project Monitor Email Address
Ariane Hofstedt ariane.hofstedt@maryland.gov

Upon completing the Mid-Project Report, grantees who have expended roughly 50% of their award and match are eligible to request their second disbursement of 25% of their total grant award using this form. By requesting payment, you certify that all grant fund-related expenditures align with your most up to date Scope of Work, as listed on the first page of your Mid-Project Report. Further, you certify that you will retain documentation for all expenditures for at least three years after your project end date. Finally, you certify that this Request for Payment is made in accordance with the terms and conditions of the Grant Agreement made between the Grantee and the Maryland Department of Planning and that the amounts listed are correct.

Approved Total Grant Amount 100.0000	Total Grant Funds Expended to Date
Approved Total Match Amount 0.00	Total Match Funds Expended to Date
Approved Other Project Costs 0.00	Total Other Project Costs Expended to Date

Payment Request			
Amount Requesting:	Name	Title	Request Date:
Du shocking the how hale	our you are contifuing that the information	ation that you have provided is some	act and that you have only expended
	ow, you are certifying that the informates Is on line items within your approved		ect and that you have only expended

STATE USE ONLY			
Date Received	Payment Requested	Amount Requested	Amount Approved
Payment Reviewed By	Payment Approved By	PCA Code	Date Grant Agreement Executed

FINANCIAL DOCUMENTATION AND RECORD RETENTION

- Every grantee is required to retain financial documentation for up to three years after the final report due date and be prepared to provide them upon request
- Also encourage grantees to devise their own consistent method for tracking the
 expenses associated with the list of items in the approved Scope of Work that
 corresponds with their financial documentation





FINANCIAL DOCUMENTATION AND RECORD RETENTION

What is "Financial Documentation"?

- Grantees must retain documentation of all expenditures (invoices, receipts, contracts, staff time logs, paystubs, volunteer time logs etc.)
- For standard accounting best practice, also keep cancelled checks and credit card statements ("proof of payment")
- The expenditures must align with the final approved budget line items as listed in your
 Scope of work OR most recent amended Scope of Work
- Scan and upload this documentation with your final reports, if selected for a financial spot check





FINANCIAL DOCUMENTATION AND RECORD RETENTION

Record Keeping:

- Keep records while doing your project- don't wait until the end!
- Daily timesheets for staff and volunteer time
- Proof of expenditures
- Do this for all expenditures: grant funds AND matching funds

Grantees must keep all materials related to the grant for three years from the project completion date!





FINANCIAL SPOT CHECK POLICY

Financial Spot Check Policy - A portion of grantees in each grant cycle will be randomly selected to submit the required financial documentation along with their final reports, as part of our "spot check" policy.

If you are selected for a financial spot check, you will be:

- Notified around the time when your project end date passes.
- Required to submit documentation of expenditures for all grant and match costs when you submit your final report.

Your project monitor will work with you to identify and request any missing documentation.

If you cannot provide the required financial documentation, you risk having grant funds recaptured.





FINANCIAL SPOT CHECK

What to Submit:

- Proof of expenditure documents that are clearly labeled by category line item in your Scope of Work (e.g. invoices, receipts)
- If we add all the invoices and receipts together, they should equal the line items' actual expenditure amounts that you put on your Request for Payment Form
- Volunteer and staff time sheets and paystubs (if applicable)
- Print-outs from QuickBooks or other accounting software
- Documentation that matches the amounts reported in the individual budget line items in your Scope of Work





For Capital Projects & Non-Capital Project that Include Disturbance to Grounds or Historic Property

- All projects receiving Maryland state funding must be reviewed to assess the effects of the project on National Register and National Register-eligible historic properties (MD State law)
- The MHT Compliance team has already reviewed your project as described in your application

Their job is to:

- Identify historic properties potentially affected
- Assess the undertaking's effects on historic properties (including archaeological)
- Seek ways to avoid, minimize or mitigate any adverse effects





If MHT Compliance staff determines that anything is required for your project these are called "Easement and Preservation Requirements" (formerly known as Special Conditions)

Easement and Preservation Requirements will be listed in your Grant Agreement and in your Project Summary Sheet

In most cases, you are not permitted to begin work on your project until these requirements have been satisfied

Pay close attention to what the requirements are <u>NOW</u> so you don't have to make changes later

If you start project work without approvals in place, you risk forfeiting your grant





Nothing listed in the "Easement and Preservation Requirements" field of your Project Summary Sheet?

- This means MHT's Compliance team does not need any additional information about your project
- You may proceed with the project. However, if your project scope changes, they may need to review the changes

If additional information was requested, or requirements were listed:

- Do not begin work on our project until the proposed work has been approved by MHT
- Get in contact with Beth Cole, Administrator, Project Review and Compliance at beth.cole@maryland.gov.
- If your project includes terrestrial archaeological investigations or work in cemeteries contact State Terrestrial Archaeologist, Dr. Zachary Singer, at zachary.singer@maryland.gov.

See MHT's website for guidance on the review process, how to prepare a submittal, and copies of the Project Review form: https://mht.maryland.gov/Pages/projectreview/project-review.aspx





Additional information that may be required for a Compliance Review include:

- Maps Google, USGS
- Site Plans
- Descriptions Of Work
- Other



HO-161 Henry & Julia Warfield Farm 6044 Trotter Road Site Plan





Preservation Easements:

- Easement requirements will also be listed under "Easements and Preservation Requirements"
- These are legal contracts between the property owner and the State of Maryland
- Protects against changes to the property that are inconsistent with the preservation of the property
- The State has the legal authority and responsibility to enforce the easement through:
 - Inspections
 - Review and approval of changes
 - If terms not upheld reversal of unapproved work, other penalties





What if you have an <u>EXISTING</u> MHT Easement, or the "Easement and Preservation Requirements" field on your Project Summary Sheet says you are required to convey a <u>NEW</u> Easement to MHT?

- Do not begin work on our project until the proposed work has been reviewed and approved by MHT.
- Contact Carolyn Fifer, MHT Easement Administrator, at mht.easements@maryland.gov to start the process of seeking review.
- For NEW Easements, you must complete all the steps to "convey" the easement before final payment.

If you have an Easement but nothing is listed in your "Easement and Preservation Requirements" field?

- The work proposed in your application does not require Easement review.
- However, if your project scope changes, they will need to review the changes.





REQUIRED LAST STEP: QUIZ

http://tiny.cc/MHAAOrientationQuizFY25

To certify that you have completed this mandatory orientation session

Please complete and submit the brief quiz (only 6 questions!) as many times as needed until you reach 100%.

Complete by August 31, 2024







ANY QUESTIONS? PLEASE CONTACT US!



mht.maryland.gov/heritageareas

MHT.grants@maryland.gov

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Assistant Administrator

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Martha Waldron

Assistant Administrator

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